

Fairmont

HERITAGE PLACE

GHIRARDELLI SQUARE

Broker Fact Sheet as of January 11, 2011

Commission structure

7% co-op offered for participating brokers with 21 day closings.

About Fairmont

Fairmont Raffles Hotels International is a world leader with over 120 years of experience in the management of luxury hotels and resorts with over 60 authentically local and iconic properties of unrivaled presence.

About Ghirardelli Square

Ghirardelli Square is a world-renowned national historic landmark sitting on one of the most coveted waterfront properties in San Francisco. Built as an illustrious chocolate factory in 1893, listed on the National Historic Register in 1982 and now a newly transformed retail oasis, Ghirardelli Square boasts a new name for the first time in its rich history: Home.

About Our Fractional Homes

- Deeded 1/10th fee simple
- Free valet parking for our owners
- 35 nights per year included

Fairmont World-class Services & Amenities

- 24-hour concierge and valet
- Admission into the prestigious President's Circle
- Butler service
- House car and Chauffeur
- Mustard Terrace with Fireplace with panoramic Bay views
- Dedicated Owners' Lounge and Dining Area
- Fully-equipped Business Center
- Billiards Lounge
- Nursery Terrace overlooking Ghirardelli Square
- State-of-the-art Fitness Center
- Two assigned parking spaces for each home
- Complimentary breakfast daily
- Full-service Day Spa (coming!)

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In-room Amenities

- A dedicated Owner Services team who attends to your every request
- Personal shoppers who stock your kitchen with your favorite culinary treats prior to your arrival
- A permanent housekeeping staff who continually maintains your home
- Valet service upon your arrival
- In-residence dining
- Secure storage for your personal belongings
- Private wine storage for your favorite wine varieties
- State-of-the-art Audio Video system with flat screen HDTV
- Air conditioning throughout

HOA fees

- 1 Bedroom residence = \$7,755/year (\$646.25/month)
- 2 Bedroom residence = \$9,722/year (\$810.17/month)
- 3 Bedroom residence = \$11,499(\$958.25/month)

HOA coverage

A major part of ownership with Fairmont is that it is completely hassle-free. In addition to having a staff for personalized service at your clients' disposal, they never have to worry about repairs, maintenance or housekeeping. Annual fees covers all property costs, with the exception of real estate tax, and is taken care of by the Fairmont, making life at Fairmont Heritage Place a truly enjoyable ownership experience without all the hassles normally associated with whole ownership.

Usage Information

Our usage plan is extremely flexible allowing your clients to stay 35 nights throughout the year, for as little as one night at a time or up to several weeks or more. Your clients can plan these visits anywhere from the same day to as much as 14 months in advance. Your clients even have the option of spending up to two weeks of their time at any of our other Fairmont or Raffles Resorts around the world.